



SULLIVAN COUNTY GOVERNMENT CENTER
100 NORTH STREET
P.O. BOX 5012
MONTICELLO, NEW YORK 12701

SULLIVAN COUNTY LEGISLATURE
Community and Economic Development Committee
February 6, 2014
10:30 A.M.

***Committee Members: Ira Steingart (Chair); Alan Sorensen (Vice Chair);
Jonathan Rouis; Kathy LaBuda; and Gene Benson***

AGENDA

PRESENTATION: None

DISCUSSION ITEMS: None

RESOLUTIONS: None

DIVISION/PROGRAM UPDATE:

- Community & Economic Development Update
- Workforce Development - Laura Quigley
- IDA - Jennifer C.S. Brylinski
- Partnership for Economic Development – Marc Baez
- Visitors Association - Roberta Byron-Lockwood

PUBLIC COMMENTS:



SULLIVAN COUNTY
DIVISION OF PLANNING AND ENVIRONMENTAL MANAGEMENT
SULLIVAN COUNTY GOVERNMENT CENTER
100 NORTH STREET
PO BOX 5012
MONTICELLO, NEW YORK 12701-5192

CED Committee
February 2014
Planning

- Economic Development Master Plan update
 - Finalizing draft plan to present to Legislature. Hope to have completed by the end of February.
- Micro-Enterprise Assistance Program (MAP) Grants
 - Project closed out in January, processing grant close-out documents.
- Emerald Corporate Center EDC
 - Met on January 7th to outline next steps. Waiver being sent to request flexibility in the Park. Anticipate meeting with Rock Hill Business Community group in February to review project. Alan Sorensen appointed to Board.
- USDA RBOG Comprehensive Transportation Plan
 - RFP issued at the end of January, responses due back in mid-February. Anticipate hiring a consultant by March. Project deadline is March 2015.
- Small Business Development
 - Loan closing for Brandenburg Bakery in Livingston Manor set for mid February.
- Green Tourism Working Group
 - Green Lodging conference, April 7-8 at the Villa Roma to promote tourism, create pride in the region and establish BMPs for sustainable practices in hospitality. Participating agencies include Delaware Highlands Conservancy, Hospitality Green, SCVA, Catskill Watershed Corp, NPS, Sullivan Renaissance, Orange County and Pennsylvania organizations. For more info: <http://www.hospitalitygreen.com/>
- Start-Up New York Program
 - Have been asked to sit on Advisory Board for the Sullivan 2020 grant to expand the program discussed at the Farming & Food Tech Summit at SUNY SCCC.

Community and Economic Development Committee
Center for Workforce Development Report
February 6, 2014

Program Employment Data

Program	Covered Period	# of People Who Found Employment	# of Businesses	Examples of Businesses
Workforce Investment Act (WIA) Adult, Dislocated Worker & Youth	11/26/13 – 1/27/14	154 people	107 businesses	Achieve Nursing - 6 Assist Care Home – 3 Better Service Inc - 3 Carol Temporaries Inc Center for Discovery - 3 CRMC – 3 County of Sullivan – 4 Crystal Run Village - 3 Fallsview Hotel – 3 Federated Retail - 3 Fidelis Care New York I Zakarin & Sons – 3 Liberty Central School - 3 Mehl Electric - 2 Monticello Raceway - 2 Mountain Candy – 3 R Green Auto/Truck - 4 Rolling V RX Transportation Stewart Shops - 3 Ted’s Restaurant TJ Transport Westchester-Ellenville Hospital YMCA of Greater NY
Welfare to Work	11/26/13 – 1/27/14	12 people	11 businesses	Addeco - 2 Blue Beacon Truck Wash Boys & Girls Club Crystal Run Village KFC Manpower Inc Mountain Candy Roscoe Central School SCSEP Sergeant Suds Willcare

- ❖ Effective December 31, 2013 the minimum wage in NYS increased to \$8.00/hr. The next increase will be effective December 31, 2014 when it will increase to \$8.75/hour. Finally on December 31, 2015 the minimum wage will increase to \$9.00/hour. More information, especially on tip calculations and other work credits, can be found on the NYS Department of Labor website under the Business tab. The website is www.labor.ny.gov.

- ❖ The NYS Department of Labor is in receipt of a \$6.4 million National Emergency Grant (NEG) for **On-the-Job Training (OJT)**. Through this grant, employers hiring eligible individuals will qualify for wage reimbursements for up to six months. The level of wage reimbursement is based on the total number of full time employees an employer has prior to hiring the NEG/OJT participant.
 - 1-50 employees = up to 90% reimbursement
 - 51-250 employees = up to 75% reimbursement
 - More than 250 employees = 50% reimbursement
 Eligible individuals are those who can be designated as Dislocated Workers for 20 weeks or more, and have a dislocation date of Jan. 1, 2008 or later. For more information about the program contact Pat Bevacqua or Laura Quigley at 807.0385.

There is less than \$200,000 left in the grant.

As of 12/20/13 we have \$171,092 obligated for 16 OJT contracts. The average contract is \$10,693.27.

- ❖ Developing an employer session for Chamber business members on unemployment insurance reform and worker's compensation. Looking to schedule the evening session will be late February, early March.

Unemployment Rates

Month	2013 Sullivan County	2012 Sullivan County	2013 Hudson Valley	2013 New York State	2013 United States
January	11.3	10.6	8.3	9.4	8.5
February	10.9	10.9	8	8.8	8.1
March	9.9	10.4	7.2	8.1	7.6
April	8.9	9.5	6.5	7.3	7.1
May	8.5	9.5	6.6	7.4	7.3
June	8.2	9.4	6.5	7.6	7.8
July	7.8	9.1	6.6	7.6	7.7
August	7.6	8.7	6.6	7.5	7.3
September	8.2	9.3	6.5	7.4	7.0
October	8.1	9.1	6.3	7.5	7.0
November	8.0	9.2	5.8	6.9	6.6
December	7.9	10.1	5.5	6.6	6.5

**2013 average unemployment rate for Sullivan County – 8.8%*

Labor Market Profile

Resident Civilian Labor Force and Nonfarm Employment

SULLIVAN COUNTY

December 2013, November 2013, December 2012

Category	Dec 2013	Nov 2013	Dec 2012	Net Month	% Month	Net Year	% Year
Resident Civilian Labor Force	32,400	32,800	33,300	-400	-1.2%	-900	-2.7%
Employed	29,900	30,200	30,000	-300	-1.0%	-100	-0.3%
Unemployed	2,600	2,600	3,400	0	0.0%	-800	23.5%
Sullivan County Unemployment Rate	7.9%	8.0%	10.1%	-0.1		-2.2	
NYS Unemployment Rate	6.6%	6.9%	8.2%	-0.3		-1.6	
US Unemployment Rate	6.5%	6.6%	7.6%	-0.1		-1.1	
Total Nonfarm	24,900	25,100	25,000	-200	-0.8%	-100	-0.4%
Total Private	18,900	19,100	19,000	-200	-1.0%	-100	-0.5%
Goods-Producing	2,300	2,400	2,300	-100	-4.2%	0	0.0%
Natural Resources, Mining and Construction	1,000	1,100	800	-100	-9.1%	200	25.0%
Manufacturing	1,300	1,300	1,500	0	0.0%	-200	13.3%
Service-Providing	22,600	22,700	22,700	-100	-0.4%	-100	-0.4%
Private Service-Providing	16,600	16,700	16,700	-100	-0.6%	-100	-0.6%
Trade, Transportation and Utilities	4,100	4,200	4,200	-100	-2.4%	-100	-2.4%
Information	200	200	200	0	0.0%	0	0.0%
Financial Activities	1,100	1,100	1,100	0	0.0%	0	0.0%
Professional and Business Services	1,400	1,400	1,500	0	0.0%	-100	-6.7%
Education and Health Services	6,500	6,300	6,400	200	3.2%	100	1.6%
Leisure and Hospitality	2,000	2,100	2,100	-100	-4.8%	-100	-4.8%
Other Services	1,300	1,400	1,200	-100	-7.1%	100	8.3%
Government	6,000	6,000	6,000	0	0.0%	0	0.0%

ACTIVITY REPORT – FEBRUARY 2014
COUNTY OF SULLIVAN INDUSTRIAL DEVELOPMENT AGENCY

January 30, 2014

In January, work continued on the Red Meat project. Discussions regarding operations, financing, corporate structure, and other aspects of the project are continuing. Also, work to complete the design of the building is currently underway. Discussions on how to get funding for the costs of the unfunded balance of the Food Hub project also continued.

Staff of the IDA attended the annual Economic Development Council IDA Conference and Workshop in Albany in January. This is one of the few educational sessions for IDA personnel to discuss IDA issues at a State-wide level. One of the guest speakers was NY State Comptroller Thomas DiNapoli.

The Agency worked with several small businesses regarding IDA loan programs and the application process, and it also worked in conjunction with the Sullivan County Partnership for Economic Development on loan applications.

In February, the IDA Board will address policy and review issues required by the State in its Authority Budget Office PARIS reporting system. This includes a Performance Report and a Board Self Evaluation report, along with an annual approval of various policies.

Work continued in the office to organize, calculate, and submit bills to Agency projects regarding their 2014 PILOT and lease payments, both having to be completed by February 28. Yearly audit and State reporting preparations have commenced for 2014, both having to be completed by March 31. The Agency's yearly audit will be conducted in February.

Jennifer CS Brylinski
IDA Executive Director

**SULLIVAN COUNTY VISITORS ASSOCIATION
CED REPORT
FEBRUARY, 2013**

PROJECT/MEETING	SPONSOR LOCAL/STATE NATIONAL/INTERNATIONAL	STRATEGY	STRENGTHS	TIMELINE/COMPLETION	IMPACT
2014 Travel Guide	SCVA	Promotion	All	January 2014	Promotion of the Sullivan County Catskills with the 45 th Woodstock Anniversary and 45 things to do.
Super Bowl Boulevard	I Love NY	Promotion of Upstate	All	February 1, 2014	Promotion of the Upstate tourism product including the Sullivan County Catskills
UK Outdoor Adventure Show	I Love NY	Promotion to international market	All	February 2014	Increase international travel and spending
Mysteryland	Bethel Woods, SCVA, IDT	Meeting with Mysteryland to discuss increased impact of the travelers attending the show	All	February	Increase visitor spending and revisits
Eastern States Classic	SCVA	Hospitality	All	January 2014	Provided dining list and travel guides to wrestling fans at SUNY Sullivan
Art & Cultural Map	SCVA & Arts	Promotion of niche market	Arts & Culture	February 2014	Increased exposure and visitor spending
Pride Map	SCVA & Renaissance	Promotion	All	February 2014	Supply front line businesses the ability to serve as

Museum Map and Brochure	SCVA & Museum Coalition	Promotion	History	March 2014	hospitality stewards Working with the 5 main museum in Sullivan County to promote visitation to museums
Trade & Travel Shows	SCVA	Promotion of various niche markets, collecting data and leads for our tourism businesses	All	January-June	Promoting the SC Catskills to target markets and niches
NJCAA Tournament	SUNY Sullivan, SCVA	Promotion	Event	March 2014	Visitor spending
Sullivan County Sportsmen & Outdoor Rec Expo	SCVA, SC Chamber, SUNY Sullivan	Promotion	Outdoor Adventure	March 2014	Bring together outdoor businesses to promote to visitors and residents
Green Tourism & Hospitality	SCVA, Green Hospitality, Delaware Highland Conservancy	Education	Lodging & green business	April 2014	Conference on Green Tourism and Hospitality for businesses to learn technologies
Farm Fresh Map	SCVA	Promotion	Agriculture	April 2014	Reprint of Farm Fresh map to promote SC agriculture

<p>Stewart Airport</p>	<p>Stewart administration, SCVA and other counties serviced by the airport</p>	<p>Brainstorming session to better utilize the airport for tourism. SCVA had approached the airport last year after they installed customs</p>	<p>All</p>	<p>Ongoing</p>	<p>Prepare for an increase in domestic and international travelers in the Catskills and Hudson Valley.</p>
<p>Hog Rally</p>	<p>Harley Davidson and SCVA</p>	<p>Present the Sullivan County Catskills as rider friendly county with great roads and exceptional activity</p>	<p>All</p>	<p>July 10-14, 2014</p>	<p>Harley Davidson riders will be exposed to the many assets of the Sullivan County Catskills over three days spending money in restaurants and attractions.</p>
<p>Farming and Food Processing in the Hudson Valley 2020 Plan</p>	<p>SCCC</p>	<p>Formalize plans for producing food hubs and education in Sullivan County by seeking a grant to build curriculums and incubators</p>	<p>Agriculture and Education</p>	<p>Ongoing</p>	<p>Increase agricultural, education and business incubation</p>
<p>Upper Delaware River Corridor</p>	<p>Sullivan County and various county wide stakeholders</p>	<p>Improve river access and view sheds along the Delaware River and</p>	<p>Outdoor recreation</p>	<p>2014</p>	<p>Increase the visitors experience of the Delaware River and</p>

				Rt 97				increasing visitor spending at the businesses and communities along the corridor