

## WHAT IS A BUSINESS INCUBATOR?

Traditionally, a business incubator is an economic development tool to assist start-up companies by providing low cost space, and a small set of shared administrative services such as copy and facsimile machines, telephone answering and secretarial services, meeting rooms, and kitchen facilities. Over time, incubators have expanded to include services such as business coaching, marketing assistance, networking activities, links to higher education, investment/strategic partner linkages and technology.

At HVADC, our unique **Incubator Without Walls Program** is designed to bring traditional economic development services to the agribusiness industry. Our program offers comprehensive business assistance including:

- Evaluation of needs
- Access to a collection of experts including accountants, marketing specialists, industry specialists, financiers and others as needed
- Client networking
- Coaching and mentoring
- Grant writing and referrals



HVADC is an equal opportunity provider, and employer. To file a complaint of discrimination, write: USDA, Director, Office of Civil Rights, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410, or call (800) 795-3272 (voice) or (202) 720-6392 (TTD).


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## INCUBATOR WITHOUT WALLS PROGRAM



### Important Information for Applicants



Hudson Valley AgriBusiness  
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# UNDERSTANDING THE APPLICATION PROCESS

**OVERVIEW** Businesses or individuals seeking assistance from HVADC's Incubator Without Walls Program are advised to be aware of the following:

A complete application must be submitted. The application is available on our website at [www.hvadc.org/what-we-do/our-incubator-without-walls/](http://www.hvadc.org/what-we-do/our-incubator-without-walls/) or by contacting HVADC staff directly.

Applications are subject to a screening process and HVADC Board approval prior to acceptance into the program and delivery of services.

Services provided by HVADC typically range from \$2,500 to \$3,000. Applicants are responsible for up to 25% of the cost with HVADC covering the remaining 75%.

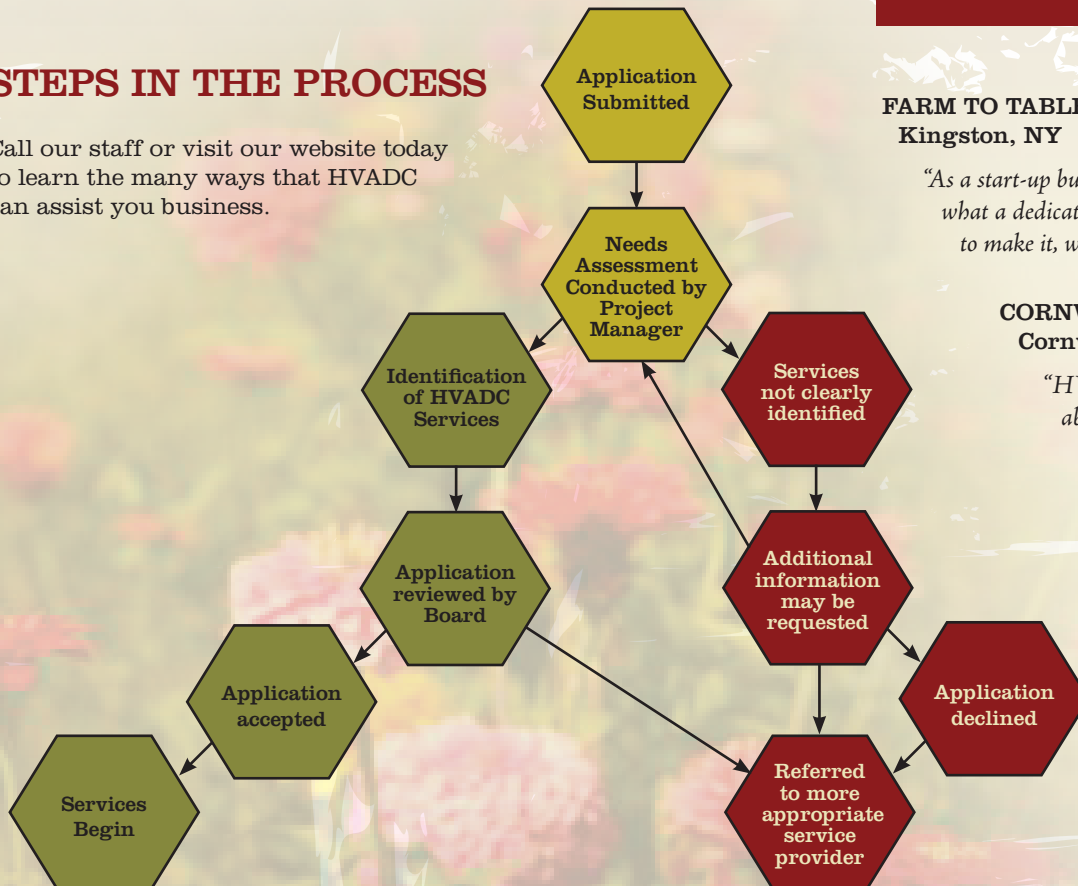
HVADC does not have a grant program at this time.



## TESTIMONIALS

### STEPS IN THE PROCESS

Call our staff or visit our website today to learn the many ways that HVADC can assist you business.



#### FARM TO TABLE CO-PACKERS Kingston, NY

*"As a start-up business we reached out to many groups for assistance, but HVADC was the shining example of what a dedicated staff can do to help a small business. Without HVADC my business would be struggling to make it, with HVADC we have increased our value tremendously and are thriving!"* – **Jim Hyland**

#### CORNWALL COMMUNITY CO-OP Cornwall on Hudson, NY

*"HVADC provided us with a top quality advisor from their network of professionals who was able to direct us from concept to operation."* – **Nancy Proyect**

#### TWIN MAPLE CREAMERY Ghent, NY

*"We were seeking financing to expand our operation. HVADC not only found a source of funds, they worked with us from application to closing and in addition to our cheese, we have been able to expand our efforts to sell cheeses from other farmstead and artisan producers."* – **Matthew Scott**

#### HUDSON VALLEY SEED LIBRARY Accord, NY

*"The friendly and approachable staff at HVADC helped get our farm business off to the right start. Their encouragement and resources keep us focused on the long term success of our business."* – **Ken Greene**