



Workforce Development Board of Sullivan, Inc.

Jacob Lerner, Chair
Laura Quigley, Executive Director

Minutes May 14, 2024 - Full Board Meeting

Members Attending: Jacob Lerner- Board Chairman, Dory Alport – Board Vice Chairman, Denise Burgio- Board Treasurer, Robert Green- Immediate Past Chair, Jim Boxberger, Heather Brown, Dawn Cioriari, Stacy Cohen, Nicole Congelosi, Robert Dufour, Loreen Gebelein, Christine Goodhart, LaQuesha Matthews-Reed, Tom O’Connell, Joan Patterson, Jaime Schmeiser, Donna Willi.

Others Attending: Laura Quigley- WDB, Executive Director, Rose Hanofee – SUNY Sullivan, Klu Padu – SUNY Sullivan, Johny Nelson – NYSDOL, Eli Franklin – Pella Poultry, Sharon Ferber, Division of Community Resources, Administrative Assistant

This meeting called to order at 8:07 AM. Quorum was met with 17 voting members present.

Board Business:

1. Approval of December 12, 2023 and February 14, 2024 meeting minutes.
Moved: Stacy Cohen, Seconded – Dory Alport, All in Favor
2. **Resolution:** Catskill Hudson Bank and Jeff Bank – These resolutions are to remove existing signatories and add the following new signatories to the Board Accounts:

Jacob Lerner – Chairman
Dory Alport – Vice Chairman
Claire Taggart – Secretary
Denise Burgio- Treasurer
Robert Green- Immediate Past Chairman
Laura Quigley – Executive Director

These accounts are to remain with two signatories for all circumstances.
Moved in a block: Heather Brown, Seconded – Donna Willi, All in Favor.

Resolution: The Workforce Innovation and Opportunity Act (WIOA) requires that the providers of education and training services be approved by the local Board and approved courses/programs be listed on a statewide Eligible Training Provider list (ETPL). The NYS Department of Labor has established the structure for this list in NYS. HC Staffing and Training LLC is approved and listed on the ETPL through the Orange County Workforce Development Board. They also wish to provide services to the Sullivan County WIOA eligible participants.

Therefore, the Workforce Board of Sullivan County Inc. approves the inclusion of all current and future training programs that respond to employer needs by offering HC Staffing and Training LLC on the Eligible Training Provider List.

Moved: Robert Dufour, Seconded – Heather Brown, All in favor

Resolution: Sullivan County BOCES is an approved training provider on the local Sullivan County ETPL. They have added Automotive to their offerings for adults. This program is for a demand industry and needs to be included on the ETPL for eligible WIOA participants.

Therefore, the Workforce Development Board of Sullivan Inc. approves the inclusion of Automotive as well as all current and future training programs that respond to the employer needs offered by Sullivan County BOCES on the Eligible Training Provider List.

Moved: Donna Willi, Seconded by Stacy Cohen, All in favor.

3. Directors Report Highlights -Laura Quigley and One Stop Operator Report- Loreen Gebelein - Directors Report and One Stop Operator Report were shared with Board members via e-mail to allow enough time for Labor Market presentation by NYSDOL Labor Analyst.
 - Gov. Hochul and NYS Legislature passed \$237 billion Enacted Budget for 2024 which will result in an increase to funding for Summer Youth Employment Program (SYEP) and Tuition Assistance Program (TAP).
 - COVID 19 Sick Leave Law will expire on July 31st 2025.
 - CWD is eligible to receive an additional \$100,000 in WIOA Adult/DW funding for training and supportive services.
 - Work Readiness LLC for in school youth at Fallsburg High School was discontinued due to a failure to meet enrollment requirements.
 - Paperwork is now in progress for HC Staffing to provide HHA and CNA classes.
 - 1st Quarter total ridership for Move Sullivan was 28,649 riders.
 - Sullivan County unemployment rate for March 2024 was 4.0%.
 - Now accepting application for Summer Youth Employment Program which runs from July 8 through August 16. Also accepting applications for Crew Leaders.
 - In House Recruitment events continue.
 - CWD Career Center assisted 560 participants in March.

4. *Employment Trends in Sullivan County 2017- 2022*- Johny Nelson, Labor Analyst, NYSDOL Research and Statistics.

Mr. Nelson provided an overview of Employment and Wages specific to Sullivan County. His presentation was followed by a lively question and answer session. Materials are attached.

With no further business to discuss Mr. Lerner called for a motion to adjourn at 9:14 am.

Moved: Heather Brown, Seconded: Stacy Cohen All in Favor

The next meeting will be held on Tuesday, September 10, 2024

SULLIVAN COUNTY
 PRIVATE SECTOR EMPLOYMENT TRENDS
 2020 - 2023
 TOP 10 LARGEST EMPLOYMENT SECTORS

Industry	2022		2020		2020-2022 change in Est.	Average Employment	2020		2020-2022 change in Emp.	percent	Average Wage
	Establishments	Employment	Establishments	Employment			Establishments	Employment			
623 - Nursing and Residential Care Facilities	72	2,756	71	2,776	1	2,756	2,776	-20	-0.7%	\$58,295	
721 - Accommodation	76	2,152	79	1,760	-3	1,680	1,760	392	22.3%	\$46,726	
311 - Food Manufacturing	15	1,680	16	1,365	-1	1,365	1,365	315	23.1%	\$56,528	
722 - Food Services and Drinking Places	175	1,231	173	949	2	949	964	267	27.7%	\$24,280	
621 - Ambulatory Health Care Services	80	830	77	648	3	648	648	301	46.3%	\$66,417	
445 - Food and Beverage Stores	81	759	74	838	7	838	838	-8	-1.0%	\$30,179	
561 - Administrative and Support Services	101	726	98	700	3	726	700	59	8.4%	\$43,740	
238 - Specialty Trade Contractors	141	609	141	606	0	609	606	120	19.8%	\$82,572	
813 - Membership Organizations & Associations	75	605	76	550	-1	550	550	59	10.7%	\$37,579	
455 - General Merchandise Retailers	24	605	22	546	2	546	546	59	10.8%	\$29,998	

SULLIVAN COUNTY
PRIVATE SECTOR EMPLOYMENT TRENDS
2020 - 2023
TOP 10 MAJOR JOB GENERATORS

Industry	2022		2020		2020-2022		2022		2020		2020-2022		2022	
	Establishments	Avg. Employment	Establishments	Avg. Employment	change in Est.	percent	Avg. Employment	Avg. Wage	change in Emp.	percent	Avg. Employment	Avg. Wage	change in Emp.	percent
721 - Accommodation	76	2,152	79	1,760	-3	22.3%	392	\$46,726	392	22.3%	1,760	\$56,528	392	22.3%
311 - Food Manufacturing	15	1,680	16	1,365	-1	23.1%	315	\$66,417	315	23.1%	1,365	\$66,417	315	23.1%
621 - Ambulatory Health Care Services	80	949	77	648	3	46.5%	301	\$24,280	301	46.5%	648	\$24,280	301	46.5%
722 - Food Services and Drinking Places	175	1,231	173	964	2	27.7%	267	\$41,310	267	27.7%	964	\$41,310	267	27.7%
457 - Gasoline Stations and Fuel Dealers	59	381	42	187	17	103.7%	194	\$83,185	194	103.7%	187	\$83,185	194	103.7%
711 - Performing Arts and Spectator Sports	19	257	17	92	2	179.3%	165	\$41,845	165	179.3%	92	\$41,845	165	179.3%
551 - Management of Companies and Enterprises	12	583	11	456	1	27.9%	127	\$82,572	127	27.9%	456	\$82,572	127	27.9%
238 - Specialty Trade Contractors	141	726	141	606	0	19.8%	120	\$118,082	120	19.8%	606	\$118,082	120	19.8%
236 - Construction of Buildings	101	486	89	367	12	32.4%	119	\$24,098	119	32.4%	367	\$24,098	119	32.4%
611 - Educational Services	23	313	23	205	0	52.7%	108		108	52.7%	205		108	52.7%

SULLIVAN COUNTY
PRIVATE SECTOR EMPLOYMENT TRENDS
2020 - 2023
TOP 15 HIGH WAGE INDUSTRIES
Average Wage - all industries (private) \$50,026

Industry	2022		2020		2020-2022		2022		2020		2020-2022		2022	
	Establishments	Avg. Employment	Establishments	Avg. Employment	change in Est.	percent	Average Wage	change in Emp.	percent	Average Wage	change in Emp.	percent	Average Wage	change in Wage
512 - Motion Picture & Sound Recording Ind	5	6	5	6	0	0%	\$147,342	3	100.0%	\$147,342	3	100.0%	\$147,342	\$0
236 - Construction of Buildings	101	486	89	13	12	32.4%	\$118,082	119	32.4%	\$118,082	119	32.4%	\$118,082	\$0
425 - Electronic Markets and Agents/Brokers	7	13	8	17	-1	-23.5%	\$105,306	-4	-23.5%	\$105,306	-4	-23.5%	\$105,306	\$0
517 - Telecommunications	3	32	5	32	-2	-22.0%	\$100,206	41	22.0%	\$100,206	41	22.0%	\$100,206	\$0
221 - Utilities	8	171	8	136	0	0%	\$91,261	153	11.8%	\$91,261	153	11.8%	\$91,261	\$0
237 - Heavy and Civil Engineering Construction	11	38	10	38	1	11.8%	\$83,344	81	67.9%	\$83,344	81	67.9%	\$83,344	\$0
327 - Nonmetallic Mineral Product Mfg	3	583	3	583	0	0%	\$83,185	34	11.8%	\$83,185	34	11.8%	\$83,185	\$0
551 - Management of Companies and Enterprises	12	726	11	726	1	27.9%	\$82,572	456	27.9%	\$82,572	456	27.9%	\$82,572	\$0
238 - Specialty Trade Contractors	141	85	141	85	0	19.8%	\$73,549	606	19.8%	\$73,549	606	19.8%	\$73,549	\$0
212 - Mining (except Oil and Gas)	6	245	7	85	-1	3.7%	\$71,445	82	3.7%	\$71,445	82	3.7%	\$71,445	\$0
524 - Insurance Carriers & Related Activities	31	261	34	261	-3	11.4%	\$70,509	220	11.4%	\$70,509	220	11.4%	\$70,509	\$0
423 - Merchant Wholesalers, Durable Goods	30	949	27	949	3	22.0%	\$66,417	214	22.0%	\$66,417	214	22.0%	\$66,417	\$0
621 - Ambulatory Health Care Services	80	192	77	192	3	46.5%	\$59,199	648	46.5%	\$59,199	648	46.5%	\$59,199	\$0
522 - Credit Intermediation & Related Activity	27	2,756	31	2,756	-4	-8.6%	\$58,295	210	-8.6%	\$58,295	210	-8.6%	\$58,295	\$0
623 - Nursing and Residential Care Facilities	72	2,776	71	2,776	1	-0.7%	\$58,295	2,776	-0.7%	\$58,295	2,776	-0.7%	\$58,295	\$0

SULLIVAN COUNTY
PRIVATE SECTOR EMPLOYMENT TRENDS
2020 - 2023
SIGNIFICANT INDUSTRIES

Average Wage - all industries (private) \$50,026

Industry	2022		2020		2020-2022		2022		2020		2020-2022		2022	
	Establishments	Average Employment	Establishments	Average Employment	change in Est.	Average Employment	change in Emp.	percent	Average Wage	change in Emp.	percent	Average Wage	change in Emp.	percent
623 - Nursing and Residential Care Facilities	72	2,756	71	2,776	1	2,756	-20	-0.7%	\$58,295			\$46,726		
721 - Accommodation	76	2,152	79	1,760	-3	2,152	392	22.3%	\$46,726			\$56,528		
311 - Food Manufacturing	15	1,680	16	1,365	-1	1,680	315	23.1%	\$24,280			\$24,280		
722 - Food Services and Drinking Places	175	1,231	173	964	2	1,231	267	27.7%	\$66,417			\$66,417		
621 - Ambulatory Health Care Services	80	949	77	648	3	949	301	46.5%	\$43,740			\$43,740		
561 - Administrative and Support Services	101	759	98	700	3	759	59	8.4%	\$82,572			\$82,572		
238 - Specialty Trade Contractors	141	486	141	606	0	486	120	19.8%	\$118,082			\$118,082		
236 - Construction of Buildings	101	403	89	367	12	403	119	32.4%	\$55,020			\$55,020		
541 - Professional and Technical Services	148	313	131	205	17	313	77	23.6%	\$24,098			\$24,098		
*611 - Educational Services	23	311	23	270	0	311	108	52.7%	\$38,834			\$38,834		
531 - Real Estate	100	136	89	81	11	136	41	15.2%	\$91,261			\$91,261		
237 - Heavy and Civil Engineering Construction	11		10		1		55	67.9%						

NAICS 611 Educational Services *\$63,821 - all ownership

Labor Market Profile

Resident Civilian Labor Force and Nonfarm Employment

SULLIVAN COUNTY

March 2024, February 2024, March 2023

Category	Mar 2024	Feb 2024	Mar 2023	Net Month	% Month	Net Year	% Year
Resident Civilian Labor Force	38,100	38,100	37,400	0	0.0%	700	1.9%
Employed	36,500	36,400	36,200	100	0.3%	300	0.8%
Unemployed	1,500	1,700	1,300	-200	-11.8%	200	15.4%
Sullivan County Unemployment Rate	4.0%	4.5%	3.4%	-0.5		0.6	
NYS Unemployment Rate	4.2%	4.5%	4.1%	-0.3		0.1	
US Unemployment Rate	3.9%	4.2%	3.6%	-0.3		0.3	
Total Nonfarm	30,400	30,100	29,000	300	1.0%	1,400	4.8%
Total Private	24,400	24,100	23,000	300	1.2%	1,400	6.1%
Goods Producing	3,600	3,400	3,400	200	5.9%	200	5.9%
Mining, Logging and Construction	1,500	1,300	1,400	200	15.4%	100	7.1%
Manufacturing	2,100	2,100	2,000	0	0.0%	100	5.0%
Service-Providing	26,800	26,700	25,600	100	0.4%	1,200	4.7%
Private Service Providing	20,800	20,700	19,600	100	0.5%	1,200	6.1%
Trade, Transportation, and Utilities	4,400	4,400	4,400	0	0.0%	0	0.0%
Information	200	200	200	0	0.0%	0	0.0%
Financial Activities	900	900	800	0	0.0%	100	12.5%
Professional and Business Services	2,300	2,200	2,000	100	4.5%	300	15.0%
Private Educational and Health Services	8,400	8,300	7,600	100	1.2%	800	10.5%
Leisure and Hospitality	3,600	3,700	3,600	-100	-2.7%	0	0.0%
Other Services	1,000	1,000	1,000	0	0.0%	0	0.0%
Government	6,000	6,000	6,000	0	0.0%	0	0.0%