

HOSPICE OF ORANGE & SULLIVAN COUNTIES, INC.

BOARD OF DIRECTORS MEETING

Minutes of June 4th, 2015

Members Present: R. Barton, D. Berkowicz, Hon. J. Berry, M. Bonura ,G. Heller, P. Hoffman, A. Kane , J. Kaplan ,L. Klugman, Dr. J. Lauterstein ,M. Loor, E. Maldonado, R. Marks, V. Mazzie, S. Najork , B. Naru ,F. Phillips, J. Rath , I . Rieger, Sr. A. Sakac, J. Smith, T. Sullivan

Members Excused:

Absent:

Staff Present: D. Grady, G. Burton, J. Maltes

Hon J. Berry called the meeting to order.

Minutes:

A motion was made (J. Lauterstein, E. Maldonado) and unanimously passed to approve the minutes of the April 9th Board of Directors Meeting.

Treasurer's Report:

G. Heller reviewed the Financial Statement for April 2015. A motion was made (J. Lauterstein, F. Phillips) and unanimously approved to accept the April 2015 Financial Statement.

Chairperson's Report:

J. Berry announced that F. Phillips will now be the new chair of the Planning Committee.

J. Berry reported that 2016 is the 10 year anniversary for the Kaplan Family Hospice Residence. He would like to set up a celebration for this milestone.

President & CEO's Report:

D. Grady reviewed the April-June summary of activities by the President and CEO to achieve the 2015 budgetary and census goals, which was sent to members.

D. Grady reported that effective October 1st 2015, our Orange County Medicare reimbursement rate will be changing. We are being added to the NYC Metropolitan Statistical Area, which will increase our daily rate for Orange County patients.

Medicare will also be implementing a two tier reimbursement rate change. The reimbursement rate will be 15% higher for the first 60 days and then the rate will decrease by 8% for day 61 and after. In addition, the proposal also includes an hourly rate in addition to the per diem rate for the last 7 days. This hourly rate reimbursement, called a service intensity add on, is for RN and social work visits (*delayed to January 1, 2016*).

D. Grady reported that effective June 1st 2015, the new health insurance for Hospice staff is Crystal Run Health Insurance Company.

Auxiliary:

HOSPICE OF ORANGE & SULLIVAN COUNTIES, INC.

BOARD OF DIRECTORS MEETING

Minutes of June 4th, 2015

S. Najork and E. Maldonado reported there will be a wine tasting event titled "Toast to Moments of Life" set to be held on June 9th at Nostrano Vineyards.

S. Najork reported the annual Dine out for Hospice planning is underway. The event will be slightly different this year than in previous years. Once planning is completed, a full report will be given to the Board.

Building and Grounds:

I. Rieger reported on the beautification of the Kaplan Family Hospice Residence. Most of the painting has been completed in the patient rooms. New light fixtures have been installed and furniture delivery has been scheduled. All Board of Directors members are encouraged to visit the Kaplan Family Hospice Residence and view the new updated design.

Compliance:

F. Phillips reported there no issues at this time.

Fundraising/Marketing:

A. Kane reported the annual Forestburgh 5K will take place on August 15th.

T. Sullivan reported the FOCUS newsletter is currently in process. A revised website is currently in progress, and new advertisements have been created and submitted to the TH-Record, SC Democrat, and Senior Gazette.

T. Sullivan reported that a fundraiser for Hospice was held at Fostertown Elementary in May. This fundraiser brought in \$2,000 in donations for Hospice.

T. Sullivan reported the following grants have been submitted: The Community Foundation of Orange & Sullivan for \$1,500, The Warwick Foundation Grant for \$50,000, and the Sullivan County Legislative Grant for \$25,000.

T. Sullivan announced *Our Moments of Life* story/video is now on the national NHPCO website (Momentsoflife.org) featuring artist Caroline Chechen, a patient in summer 2014. D. Grady's daughter, Rissa Grady, videotaped the entire journey for this project.

T. Sullivan reported the deadline for the Hospice 9th Annual Golf Classic is Monday July 13 and the deadline for submission of their journal ads is Friday, July 17. As of today, we have \$36,500 in sponsorships. The Board Members who have raffle tickets to sell please turn them in by August 5th. If anyone still wants to purchase tickets, please get in touch with Gloria.

T. Sullivan announced the spring Gala has been confirmed with Anthony's Pier 9 for Saturday April 2, 2016.

Planning:

No Report

HOSPICE OF ORANGE & SULLIVAN COUNTIES, INC.

BOARD OF DIRECTORS MEETING

Minutes of June 4th, 2015

Personnel:

No Report

Professional Advisory:

No Report

Old Business:

No Report

New Business:

No Report

Adjournment:

A motion was made (J. Lauterstein, M. Bonura) and unanimously passed to adjourn.